

Construction Edition

A COMPLETE, STREAMLINED CONSTRUCTION ERP SOLUTION.



"We've torn down the silos we had with the client-server solution, so now we have access in one view of the data. We're now able to see where we are cost-wise with our existing construction projects; we're able to look at the profitability of each project, look at the customer base and understand where we are most successful."

Jeff Hamilton, President, Roberts Glass & Service

Industry: Special Trade Contractor

Construction



Cutting-Edge Construction Software

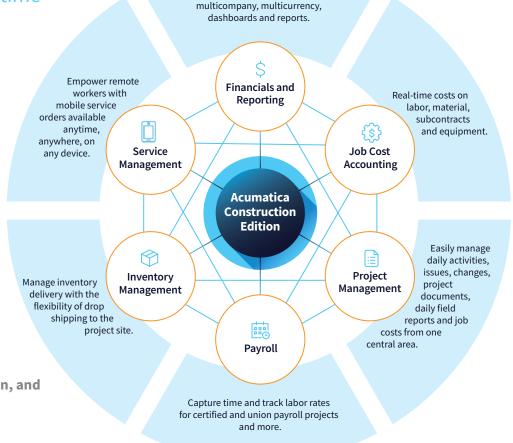
Acumatica Construction Edition is a comprehensive, modern cloud ERP application with built-in CRM and Field Service modules and superior mobile technology that arms construction companies with real-time information through role-based dashboards, powerful business intelligence, and flexible reporting and inquiry capabilities. The user-friendly platform also includes superior compliance management, robust financials, job cost accounting, project and change management, payroll, inventory, and service modules. Dashboard drilldown reports easily identify changes in project scopes, labor, materials, and equipment. Connect to top-tier construction management and estimating programs for best-in-class functionality in a single, cohesive platform configured to meet your organization's complex and evolving business needs. Automate routine tasks and improve data processing for accounts payable and other business operations with native artificial intelligence and machine learning. Optimize project material controls and eliminate inventory and purchase order management delays, including dropshipping directly to the job site.

Connect field, office and remote workers in real-time with cloud and mobile construction and accounting software.

"For me, the biggest benefit is to be anywhere in the world and see what's happening in my business our overall finances and each job—without having to be in the office looking at paper."

Anderson Pinto, Owner & CEO Hartzell Construction

Industry: Renovation, Restoration, and General Building Contractor

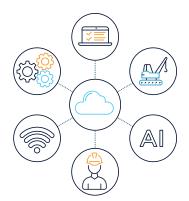


Powerful financials

including GL/AP/AR,

A to Z Functionality for Contractors

Organizations in the construction industry navigate a multifaceted and complex business environment that traditional ERP platforms do not wholly serve. Acumatica allows you to grow and evolve your business with a scalable, secure, future-proof mobile cloud platform, an intuitive user interface, and native artificial intelligence and machine learning. Acumatica's all-in-one ERP platform connects every part of your business—from budgeting to project management, purchasing to inventory, and field service to customer management. Automate change order and project issues and communicate with field staff, subcontractors, and



vendors in real-time. Gain company-wide visibility of costs, budgets, projects, commitments, schedules, and contracts allowing for tighter project controls and saving time and money. Modernize construction workflows with real-time task views, CFMA benchmarking, AIA reporting and billing, compliance management, daily field reports, and certified payroll.





Obtain complete business and project data using Acumatica Construction Edition at any time, from anywhere. Gain actionable insights with interactive, configurable dashboards to monitor budgets, profitability, KPIs, and manage changes in project plans, budget, and scope.

Connect the Job Site and Office

The ability for employees and software to communicate effectively and efficiently between the office and job site is critical for the modern construction business. Acumatica's available service and inventory management modules allow organizations to manage projects in a single system from the office or field. Superior mobile technology streamlines job site time entry and expense management. Managers traveling between job sites can access real-time information from their connected device, including mobile dashboards, submittals, drawings, photo logs, daily field reports, and RFIs anywhere, on any device.





Extend Acumatica with Certified Applications

The Acumatica Marketplace is one of the leading communities of independent software vendors with integrated applications for construction management, estimates and proposals, job site time records and HR, equipment and supply logistics and shipping, contract management with eSignature, and more.



"It was a logical choice—with Acumatica, we can communicate and integrate with other tools easily, which is a big plus as we use tools like Procore, Excel, ProEst, and Building Connected."

Bruce Young, President & Co-Founder, Curran Young Construction

Industry: Construction Build Management

Discover Why Top Contractors Rely on Acumatica for their Success



LAUNCH THE VIEWER

Construction

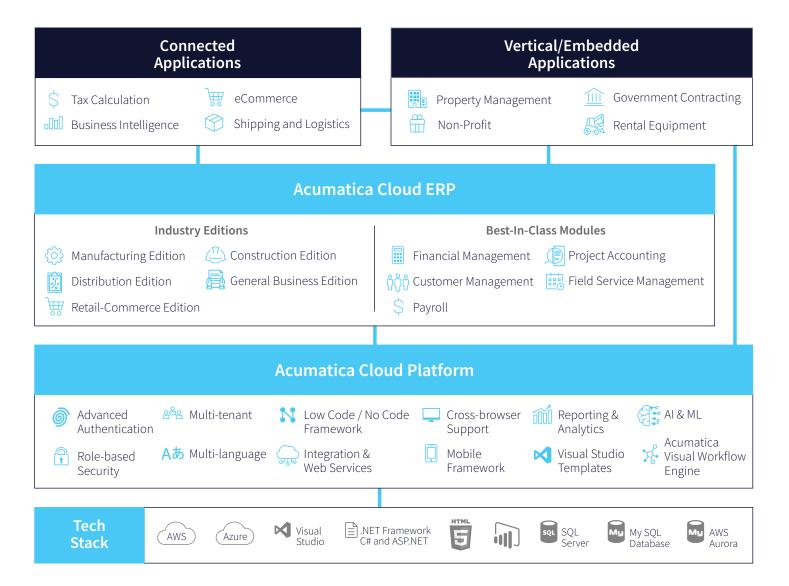


An Innovative Cloud Platform Ready for Modern Technologies

The modern construction industry demands an ERP platform that ensures scalability and personalization. The ability to integrate new technologies that facilitate growth without extensive IT costs is essential for construction companies to gain the competitive edge they need to thrive in today's environment.

The Acumatica xRP platform is a versatile architectural framework and application development platform that empowers companies to tailor the software to the way they do business. Acumatica's open architecture provides open APIs, protocols, and tools organizations need to continually incorporate new capabilities into their platform without disrupting other functions. Machine learning and artificial intelligence automate manual tasks and streamline processes. Low-code or no-code development tools let organizations easily incorporate third-party applications and modern technologies into their ecosystem.

Personalized settings promote an intuitive experience for each user. Customizable reports and dashboards put KPIs and deadlines on top of each user's list of priorities. On-the-go mobility enables users to complete their work wherever they are and enjoy the same intuitive experience regardless of the device.



The Trusted Leader in Usability, Mobility, and Value

Acumatica's <u>Customer Bill of Rights</u> protects customers with an easy-tounderstand End User License Agreement. It guarantees ERP implementations without hidden fees. The Bill of Rights outlines Acumatica's commitment to consumption-based licensing that does not inhibit growth. It provides sustainable pricing models with limited price increases, deployment choice, and consistent customer service access. It also protects customers' access to their data, so they can retrieve it at any time.

Further, Acumatica is consistently <u>rated high</u> in both usability and value by industry analysts and users. Acumatica was recognized by <u>Construction</u> <u>Executive</u> as one of <u>The Top Construction Technology Firms</u>[™] for 2021, and is featured in Technology Evaluation Center's <u>2021 ERP Software for Construction</u> <u>Industries Buyer's Guide</u>. Acumatica <u>Cloud ERP</u> also received one of the highest honors in tech: the <u>Best ERP Solution</u> CODiE[™] award for 2021. <u>SoftwareReviews' 2021 Enterprise Resource Planning Data Quadrant Awards</u> named Acumatica a Leader and a Gold Medalist winner.

In addition, Acumatica was given the 2021 TMCnet Remote Work Pioneer Award for being a top software solution supporting remote work in the wake of the Coronavirus. Acumatica also rates consistently high with Nucleus Research and is a Leader in the G2 Mid-Market Grid Report for ERP Systems. Acumatica maintains a near-perfect Overall User Rating on the Gartner Peer Insights report.











Acumatica by the Numbers:

- 8,000 Valued Customers
- **180M** Transactions Every Month
- 97% User Rating Satisfaction
- 550+ Dedicated Employees
- +32 High Net Promoter Score
- **250+** Independent Software Vendors
- **350+** Channel Partners
 - 1 Unique Singular Product Focus

Discover Your Potential ROI with the Forrester Total Economic Impact Calculator™





Construction



Manage Your Entire Business on a Single, Future-Proof Cloud Platform

Powerful Construction and Project Management Provided by Acumatica Cloud ERP:

Projects & Construction

Daily Field Reports RFIs **Change Orders Project Issues** Drawing Logs Photo Logs Submittals **Compliance Management** Cost-Plus or Fixed Cost Contracts Subcontract Management Real-time Costs vs. Budget Project Budget Forecasting **Project Cost Projections Project Issues** CRM Portal and Case Integration Task Definition Unbilled Transaction Reversal Create Billing Rules Manage Project Quotes Labor Cost Rates **Project Templates**

Accounting Applications

General Ledger Accounts Receivable Accounts Payable Retainage **WIP** Reporting AIA Billing & Reporting Multicurrency Management Tax Management Cash Management Revenue Recognition Deferred Revenue **Recurring Revenue** Intercompany Accounting Electronic Bank Feeds Advanced Expense Management Fixed Asset Depreciation **CFMA Benchmarking** Payroll and Time Management Union Reporting Certified Payroll Mobile Time and Expense

Customer Management

Sales Opportunities Integrated Marketing Service and Support Customer Self-Service Portal Lead and List Management Accounts and Contacts Email Integration Real-Time ERP↔CRM Data Flows

Analytics & Platform

Financial Reports Job Cost Accounting Profitability Reporting Forecasting Multi-language Acumatica Report Designer Generic Inquiries Microsoft Power BI Integration Configurable Dashboards Multi-Level Security Cloud or On-Premises Deployment Native Document Management Visual Workflows **Business Events** Online Help and Wikis **Development Tools** Integration Utilities AI/ML

Service Management

Calendar & Appointments Technician/Staff Scheduling Flexible Billing Route Optimization Mobile App with GPS Equipment Management Warranty Management Components with Serial Tracking Contract Management

Requisition Management

Convert to Purchase Order Predefined Request Lists Hide Inventory Lists Collect and Request Classes Create Customer Quotes Set Vendor Lead Times Online Vendor Bidding Configurable Workflows

Manufacturing

Bill of Material and Routing Production Management Advanced Planning & Scheduling Engineering Change Control Manufacturing Estimates Manufacturing Data Collection

Inventory Management

Replenishment Settings Matrix Items Physical Inventory Customer and Vendor Items Packaging and UOM Shipments Inventory Valuation Lot/Serial Traceability Non-Stock Items

Warehouse Management

Barcode Label Printing Barcode Scanning Pick, Pack, and Ship Inventory Movement Warehouse Transfers Physical Inventory Inventory Look-Up

Purchase Order Management

Partial Fulfillment Consolidated Fulfillment Item Tracking Automatic Payment Vouchers Drop Shipments Landed Cost Vendor Selection Vendor Performance Multiple Addresses Audit Trail Blanket Orders Custom Workflows

Commerce and Point of Sale

Real-time, Bi-directional Sync Orders, Item Info, and Photos Discounts and Promos Point of Sale Application

Vendor Marketplace

Equipment Management Salesforce Integration Sales & Use tax calculations Performance Management Advanced Reporting & Analytics Collections Management Shipping Integrations Electronic Data Interchange "Having a solution that can communicate with other tools was a must. In construction, there are a lot of pieces and moving parts, multiple vendors and subcontractors, and different expenses and financial controls that need to be tracked and communicated in multiple places. Integration is essential."

Bruce Young, President & Co-Founder, Curran Young Construction

Industry: Construction Build Management



ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

Business Resilience. Delivered.

Learn more about how Acumatica can work in your business by visiting us online at www.acumatica.com.

